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KELLERWILLIAMS
REAL ESTATE



Buyer guide

HOME.HEART.COMMUNITY.
YOUR REAL ESTATE CONNECTION



HOME.HEART.COMMUNITY.

Our real estate team is composed of nine highly dedicated agents, boasting over 30 years of combined experience in the industry. We pride ourselves on our diverse skill sets and specialized expertise, covering a broad spectrum of real estate services. From residential sales, investment properties, and property management, each agent brings a unique specialty to the table.

Collectively, we offer comprehensive coverage across all facets of real estate. Our team is equipped to provide tailored strategies and exceptional service. We understand that every client and property is unique, and we strive to meet diverse needs with personalized attention and professional guidance.

Our collaborative approach harnesses both our collective knowledge and individual strengths. This enables us to navigate the complexities of the market effectively, ensuring smooth transactions and successful outcomes. We are committed to exceeding expectations, delivering unparalleled service, and fostering long-term relationships built on trust and results. Whether you're embarking on your first home purchase or managing a diverse real estate portfolio, our team stands ready to assist you with integrity, expertise, and a commitment to excellence.



Meet The Team

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TEAM LEADS



Christina Krajcsik

REALTOR

Excels in buying and selling properties.

She creates tailored marketing strategies to maximize exposure and achieve optimal results for her clients, providing attentive service throughout the process.



Anthony Krajcsik

REALTOR

Known for his strategic approach and strong negotiation skills, he ensures smooth transactions for clients from first-time homebuyers to seasoned investors.

Meet The Team

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Jenna Wright

DIRECTOR OF COMMUNICATIONS

Dedicated, organized Director of Communications with a passion for real estate and genuine connection. I thrive on running a seamless digital presence and keeping everything—and everyone—aligned.



Emily Rubin

REALTOR

Sweetest soul on the team—a caring, committed Realtor who brings heart to every client interaction. With a calm presence and a true love for helping others, she makes every step of the journey feel like home.



Ian Dixon

REALTOR

A dedicated buyer's agent providing detailed assistance to investors and home buyers.



Miranda Aspell

REALTOR

A dedicated buyer's agent who exceeds at making your home-buying process smooth and seamless.



Michael Olsakowski

REALTOR

A top-tier buyers agent excelling in finding dream homes and smart investments, combining market savvy and sharp negotiation for client success.

WORK WITH US , BECOME PART OF OUR FAMILY

At Home Heart Community, real estate is more than transactions, it's about people. We love giving back through free community events that bring our neighbors together. When you work with us, you're not just a client, you're family.

2025 EVENT RECAP



WHAT OUR CLIENTS ARE SAYING...

Chrissy and Tony are extremely professional while also being warm, welcoming and family friendly. They always have their clients best interest at heart! They have wonderful family events and are always thinking of their clients!

What an awesome team — super responsive and always ahead of the game. Always a smooth and easy process working with them. Highly recommend!

Although I have never worked with Christina and Tony for real estate needs personally (I bought my house 2 years before I met them), their commitment to giving back to the community is top-notch! The free events they host/sponsor, the engagement, welcoming families who have never even worked with them, no questions asked? It's incredible and a true testament to a real estate team that loves what they do and the community they live and work in. Thank you so much!!!!

Christina and Tony are incredible to work with! They helped us navigate a personal transaction with such kindness, professionalism, and care.

Beyond their work as realtors, they truly make a difference in the community—hosting fun, family-friendly events and giving back in meaningful ways. We're so grateful for their support and the positive impact they bring, both personally and professionally.

Christina, Tony and the entire team made the daunting experience of buying our first home easier and more exciting than we could have imagined! They're honest, reliable, so beyond knowledgeable, and not to mention FUN! We can't thank them enough and will be recommending them to everyone! Best of the best!



THE HOME

Buying Timeline

Real Estate Agent Steps

Title, lender, Scheduling

Your agent will handle ordering title, managing all paperwork, scheduling all appts, and direct updates with title/lender/listing agent.

Step One

Start Home Search

Begin viewing homes that meet your criteria and budget.

Step Two

Evaluate Properties

Carefully assess each property's condition, location, and value.

Step Three

Make an Offer

Submit a competitive offer with terms aligned with your interests.

Step Four

Drop Off Deposit

The deposit will need to be in the form of a certified check and dropped off to the listing agents office within 5 days of acceptance unless otherwise noted.

Step Five

Home Inspection

Schedule home inspections asap if you choose to elect inspections.

Step Six

Order Home Owners Insurance

You will need to have an insurance plan in order for your mortgage to be processed.

Step Seven

Transfer Utilities/ Change Address

Utilities must be transferred into your name for the day of closing and your address must be changed.

Step Eight

Closing Day

Sign paperwork, complete the transaction, and receive the keys.

A FEW LAST-MINUTE TIPS:

1. Open houses are GREAT! Most open houses are held either Saturday or Sunday. Make sure to write my name down on the sign-in sheet as your realtor!
2. If you have time, drive around certain areas/neighborhoods that you're interested in. Go on different days/times so you can really get a feel for the neighborhood!
3. "Lay low" financially- try not to open up any new lines of credit and make sure you're paying everything off accordingly each month.

Oh and Finally. . . .Get excited, this is such an amazing journey!!

We will be with you every step of the way!

As always, don't ever hesitate to reach out, we are always here and happy to help!!

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